

VOSSLOH-SCHWABE

COMPANY PROFILE

FY 2020/2021

VOSSLOH-SCHWABE

FACTS & FIGURES



- LED systems and LED solutions
- Lighting control systems
- Traditional lighting technology components



1919
Company founded



EUR 116.5 million
turnover in
FY 2020/2021



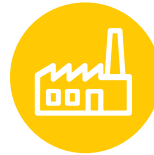
842
employees



All production sites are
certified in accordance with
ISO 9001 and ISO 14001



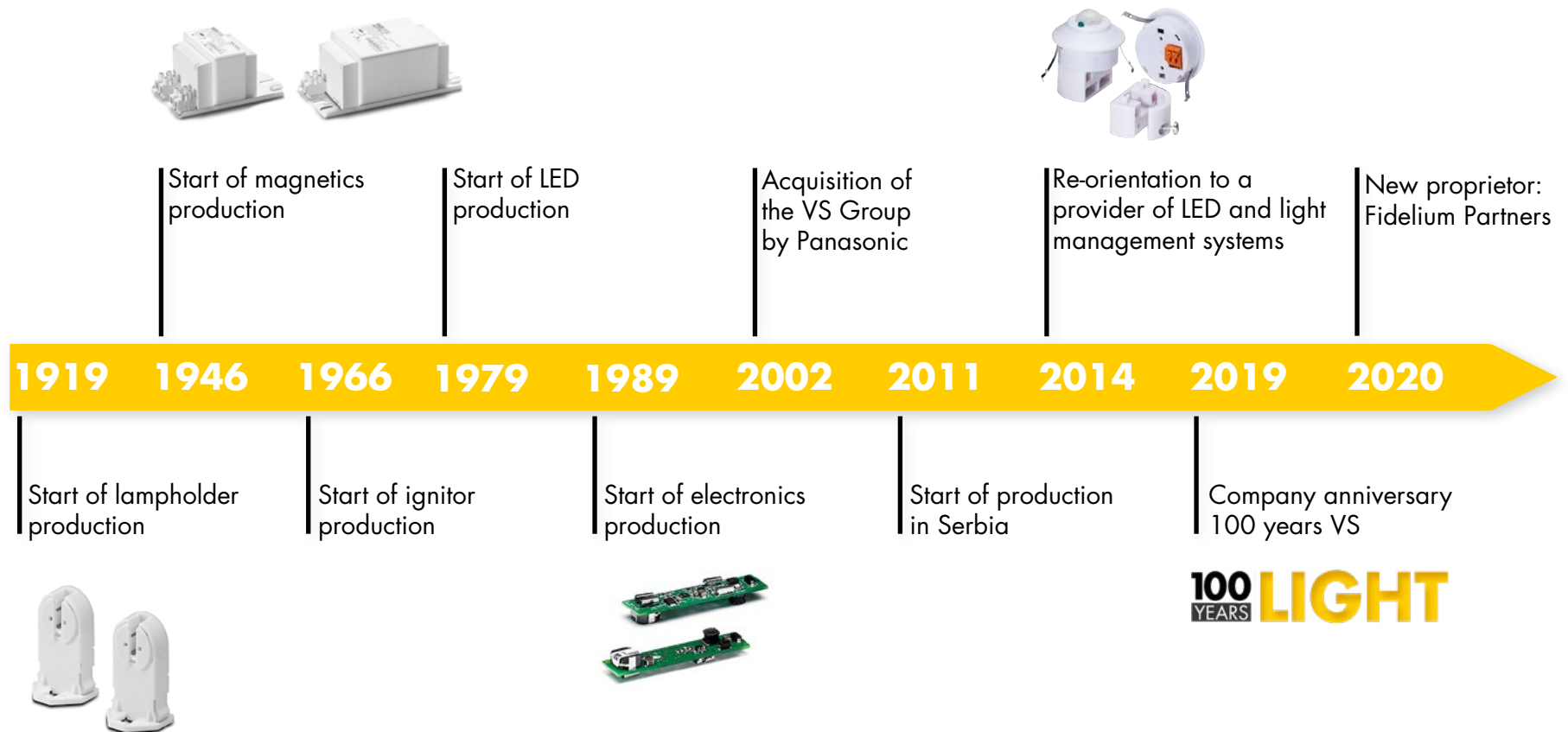
Logistic centres are
located in Ettlingen and
Hong Kong



3 production locations in Oschatz
(Germany), Sarsina (Italy) &
Svilajnac (Serbia)

HISTORY

FACTS & FIGURES



CUSTOMERS AND MARKETS

FACTS & FIGURES

CUSTOMER BREAKDOWN BY APPLICATION FIELDS



**Street and
Architecture**
20%



**Shop and
Residential**
34%



Industry
10%



Office
36%

■ **Markets**

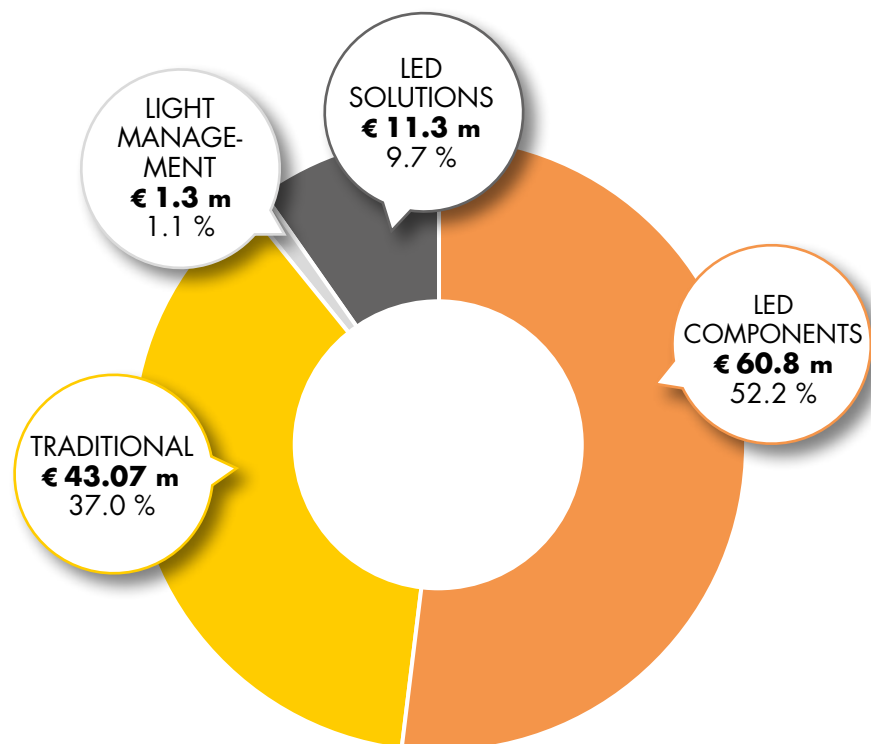
- Represented in 35 countries
- Own locations and distribution partners worldwide

SALES BREAKDOWN FY 2020/21

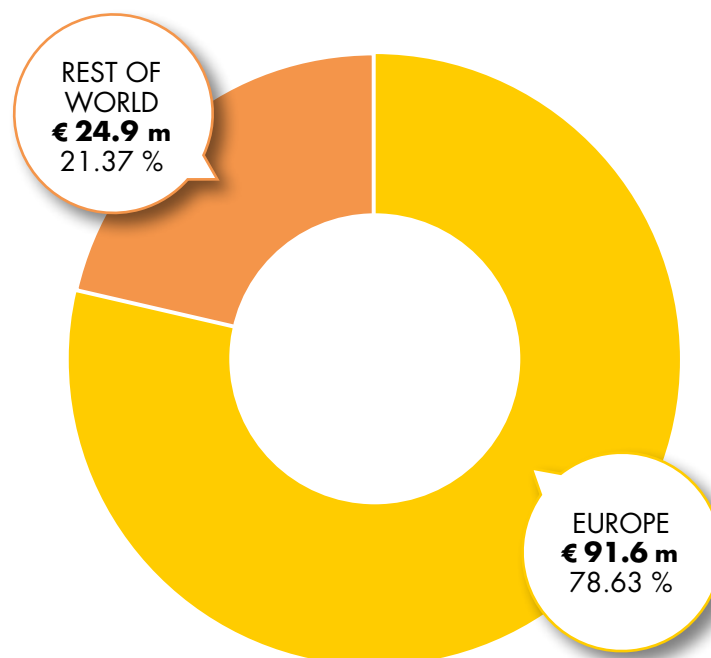
FACTS & FIGURES

EUR 116.5 MILLION

■ Product Groups



■ Regions



VISION

KEY PLAYER FOR INTELLIGENT LIGHT MANAGEMENT SYSTEMS

- **Controls**
- **Sensoric**
- **Dynamic colour spectrum**
- **Efficiency**
- **Biological effect**



MISSION

INSPIRING CUSTOMERS WITH INNOVATIONS

- By recognising and understanding the requirements of the lighting sector at an early stage and offering quickly and flexibly lighting solutions.
- By developing new, innovative systems and offering them as trendsetters in the market.

LIGHT FOR
WORK AND
SCHOOL



LIGHT FOR
LIFE IN
GENERAL



LIGHT FOR
REAL SPACES



BRAND

■ International brands

With 100 years of experience in the field of lighting technology, we stand for reliability and quality. **One contact person - a complete solution.**

■ High quality standard

With extended, project-related guarantees, we meet the individual market requirements.



INNOVATIVE LED AND LIGHT
MANAGEMENT SYSTEMS



TRADITIONAL LIGHTING
TECHNOLOGIES

STRATEGY

SHIFT TO AN LED SYSTEMS AND SOLUTIONS PROVIDER

- **Growth through concentration on stronger competitiveness of the core business.**
- **Expansion and development of new business area**
 - Intelligent lighting systems based on intelligent products
 - Intelligent components
 - Complete lighting solutions for distribution channel

LED
COMPONENTS



LED
SOLUTIONS



LIGHT
MANAGEMENT



TRADITIONAL



PRODUCT RANGE

LED COMPONENTS

- LED modules
- Drivers
- Optics
- Heat sinks
- Connecting technology
- Single LED components
- LED accessories

COMPONENTS



LED SOLUTIONS

- LED solutions, e.g. for household appliances
- LED downlights, LED spots, LED flat panels
- Linear LED solutions
- LED solutions for biological applications

COMPLETE
SOLUTIONS



PRODUCT RANGE

LIGHTING CONTROL SYSTEMS – WIRELESS – INDOOR

BLU2LIGHT

- Blu2Light is the first completely open Bluetooth® system with mesh functionality for the professional lighting market.
- In addition to convenient light control, Blu2Light offers luminaire manufacturers additional IoT benefits with maximum system security.

Blu2Light

SIMPLE
CONFIGURATION



INTELLIGENT
SENSORS



BLUETOOTH
MESH SYSTEM



PRODUCT RANGE

LIGHTING CONTROL SYSTEMS – WIRED

LiCS INDOOR

- Adjusting light to suit human needs
- Energy savings and cost reductions
- Increase of convenience due to automation
- Reduction of CO₂ emissions

LiCS OUTDOOR

- Smart Night:
Independent pre-programmed controller



PRODUCT RANGE

CONVENTIONAL COMPONENT SYSTEMS

For Discharge Lamps

Ballasts, control gear units, ignitors, power switches, capacitors and lampholders

For Fluorescent Lamps

Ballasts, capacitors, lampholders, starter holders, terminal blocks and accessories

For Incandescent Lamps

Transformers and lampholders

For Emergency Lighting

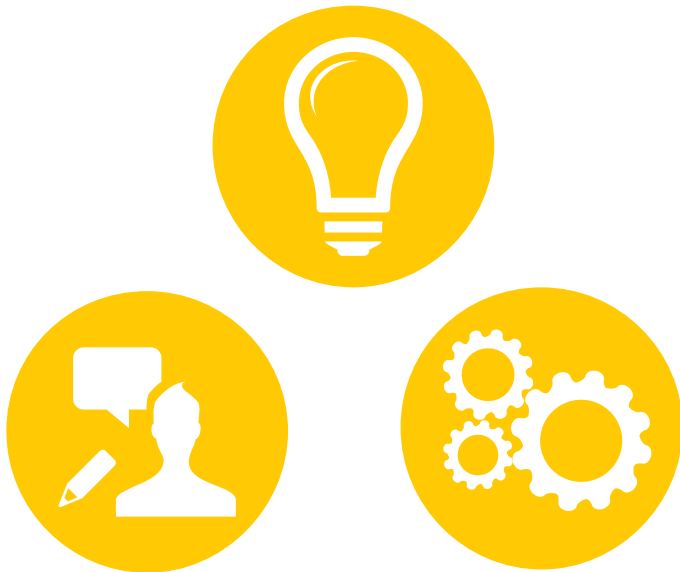
Emergency lighting modules, rechargeable batteries and holders



PRODUCT RANGE

SERVICE

- Customised developments
- Light simulations and certifications
- Complete project handling



SOLUTIONS

■ **Your Project. Our Solution.**

Tell us your parameters and – in cooperation with you – we will come up with a lighting solution you'll love.

■ **One-stop Shop**

For you, this means perfectly matching individual components – either in your luminaire casing or in a completely new design – with the greatest possible efficiency.

■ **Individual Services**

All of our services are also available on an individual basis.

