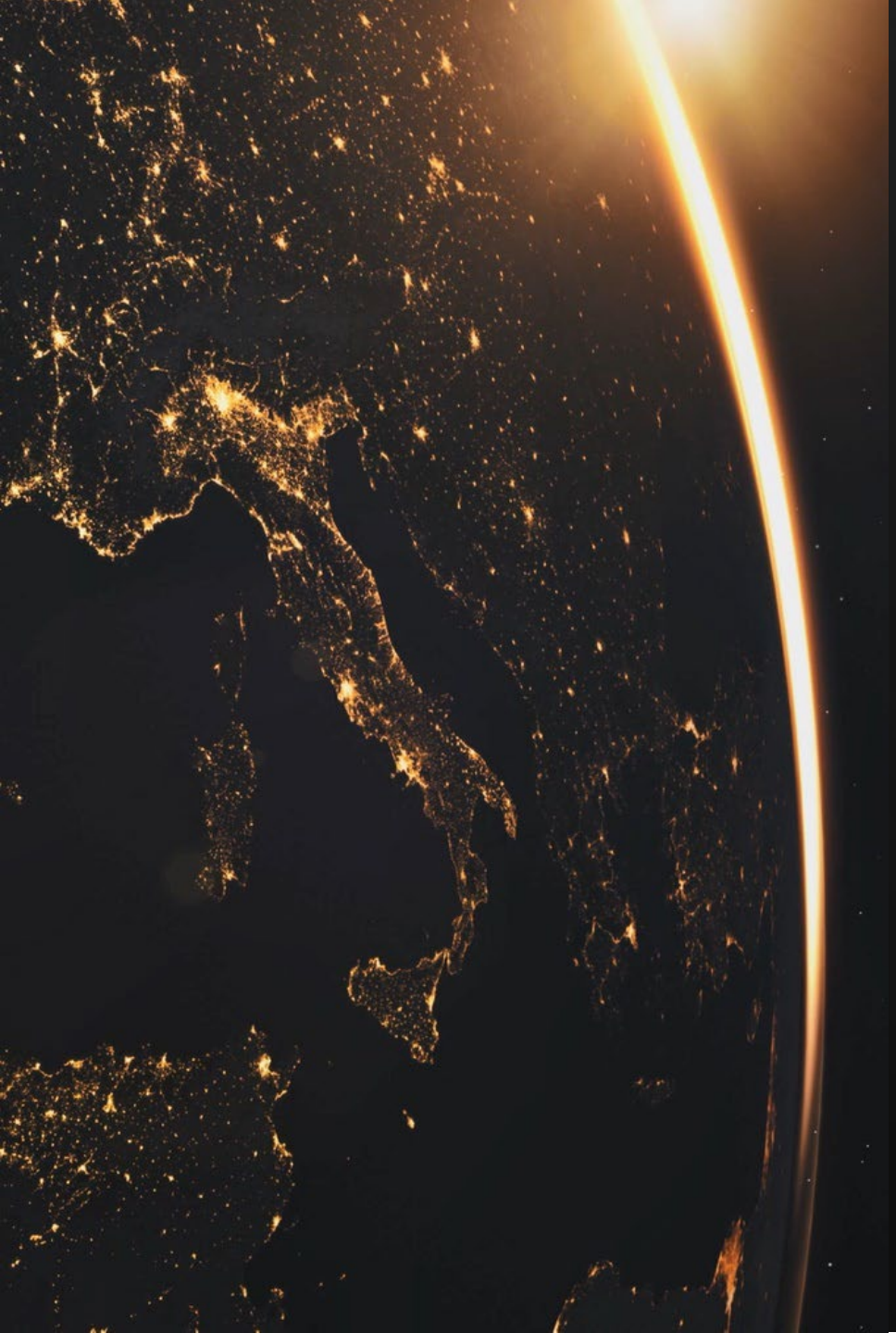


VOSSLOH-SCHWABE

COMPANY PROFILE FY 2023

LIGHTING SOLUTIONS

LIGHTING
SOLUTIONS

WE THINK LIGHT FOR YOU

We create light for you.
We spread light for you.
We feel light for you.
We innovate light for you.
We combine light for you.
We sustain light for you.
We connect light for you.

VOSSLOH-SCHWABE
FACTS & FIGURES

- LED systems and LED solution
- Lighting control systems
- Traditional lighting components

- 1919 Company founded

- Sales: EUR 132.6 million turnover in FY 2021/2022

- 784 employees

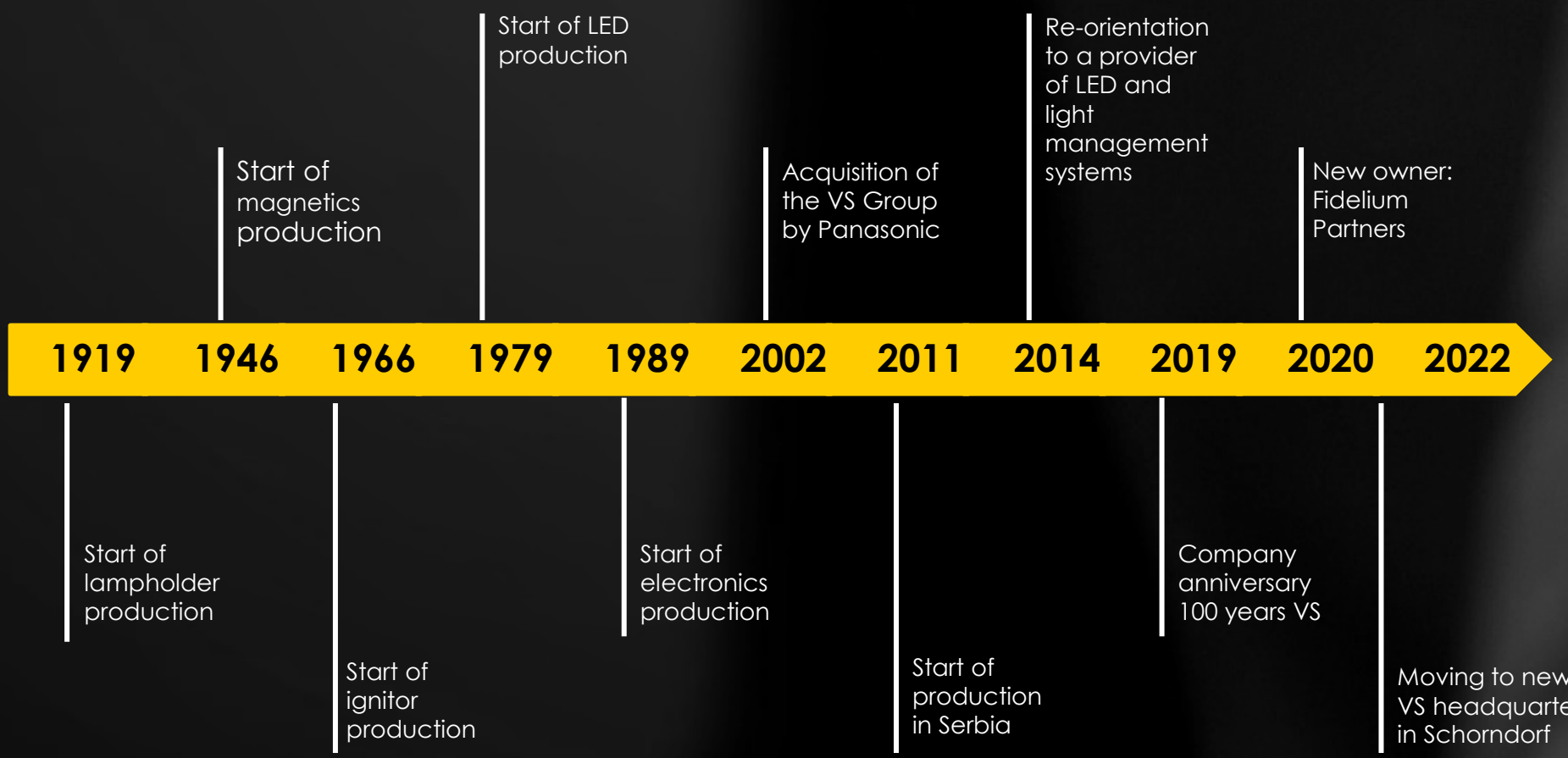
- All production sites are certified in accordance with ISO 9001 and ISO 14001

- Logistic centres are located in Ettlingen and Hong Kong

- 3 production locations in Oschatz (Germany), Sarsina (Italy) & Svilajnac (Serbia)

- Markets represented in 35 countries
- Own locations and distribution partners worldwide

HISTORY
FACTS & FIGURES



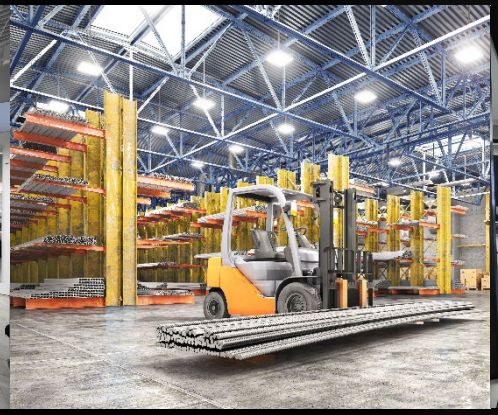
CUSTOMER AND MARKETS
FACTS & FIGURES

LIGHTING SOLUTIONS

CUSTOMER BREAKDOWN
BY APPLICATIONS FIELDS

Street and Architecture
25%

Shop and Residential
28%



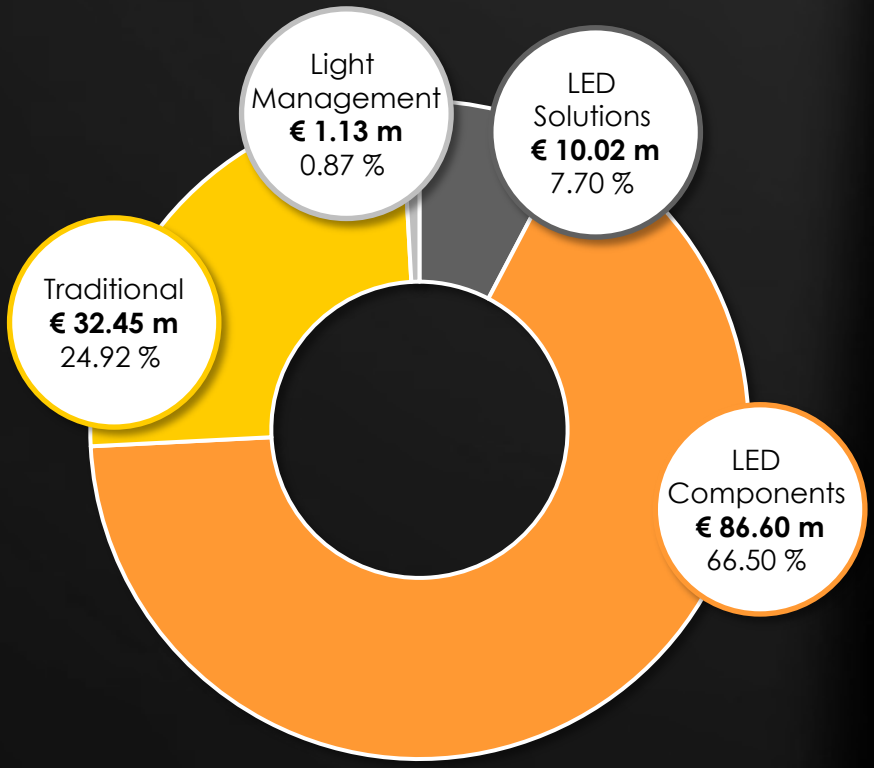
Industry
16%

Office
31%

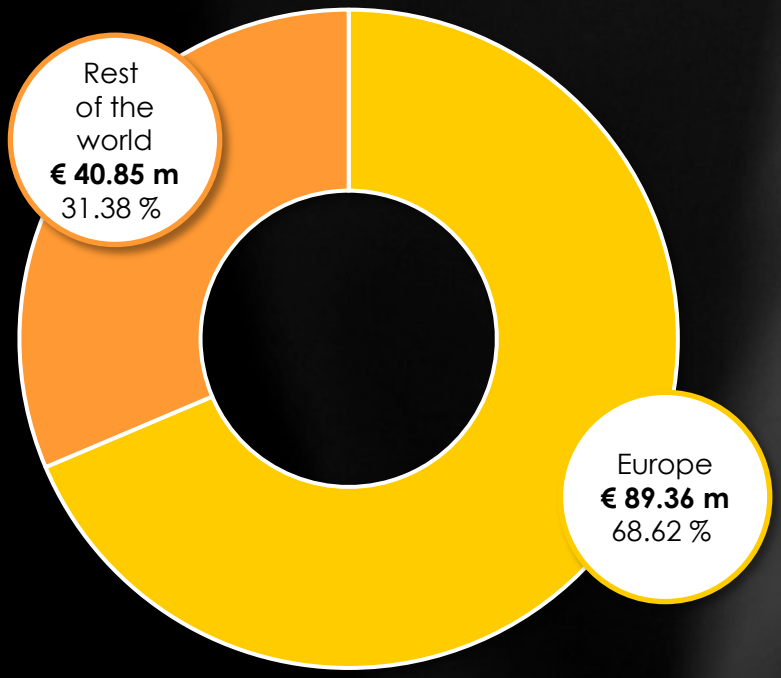
SALES BREAKDOWN FY 2022/23
FACTS & FIGURES

SALES: EUR 130.22 MILLION

Product Group



Regions



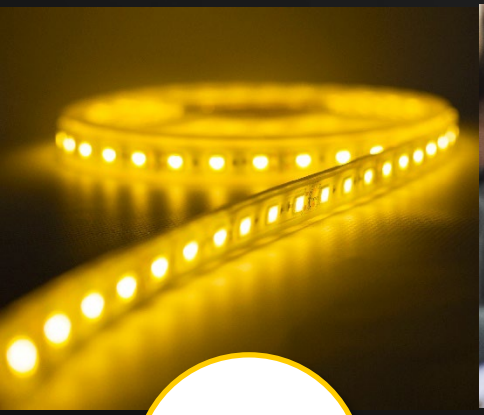
INTERNATIONAL BRANDS

With more than 100 years of experience in the field of lighting technology, we stand for innovation, reliability, quality and best service with two strong brands.

STRATEGY

SHIFT TO AN LED SYSTEMS AND SOLUTIONS PROVIDER

- **Growth of the core business by strengthening competitiveness**
- **Expansion and development of new business area**
  - Intelligent lighting systems based on the latest communication technologies
  - Intelligent components
  - Complete lighting solutions for distribution channel



LED COMPONENTS

LED SOLUTIONS

LIGHT MANAGEMENT

TRADITIONAL

PRODUCT RANGE

LED COMPONENTS

- LED modules
- Drivers
- Optics
- Heat sinks
- Connecting technology
- Single LED components
- LED accessories

LED COMPONENTS

LED SOLUTIONS

- LED solutions, e.g. for household appliances
- Linear LED solutions
- LED solutions for biological applications

LED SOLUTIONS

PRODUCT RANGE

LIGHTING CONTROL SYSTEMS – WIRELESS – INDOOR

BLU2LIGHT

- Blu2Light is the first completely open Bluetooth® system with mesh functionality for the professional lighting market.
- In addition to convenient light control, Blu2Light offers luminaire manufacturers additional IoT benefits with maximum system security.

Blu2Light

SIMPLE CONFIGURATION

INTELLIGENT SENSORS

BLUETOOTH MESH SYSTEM

PRODUCT RANGE

LIGHTING CONTROL SYSTEMS –
WIRED –

LiCS INDOOR

- Adjusting light to suit human needs
- Increase of convenience due to automation
- Energy savings and cost reductions
- Reduction of CO2 emissions

SYSTEM
NETWORK

PRODUCT RANGE

CONVENTIONAL COMPONENT SYSTEMS

For Discharge lamps
Ballasts, control gear units, ignitors, power switches, capacitors and lampholders

For Fluorescent lamps
Ballasts, capacitors, lampholders, starter holders, terminal blocks and accessories

For Incandescent
Transformers and lampholders

For Emergency Lighting
Emergency lighting modules, rechargeable batteries and holders

PRODUCT RANGE

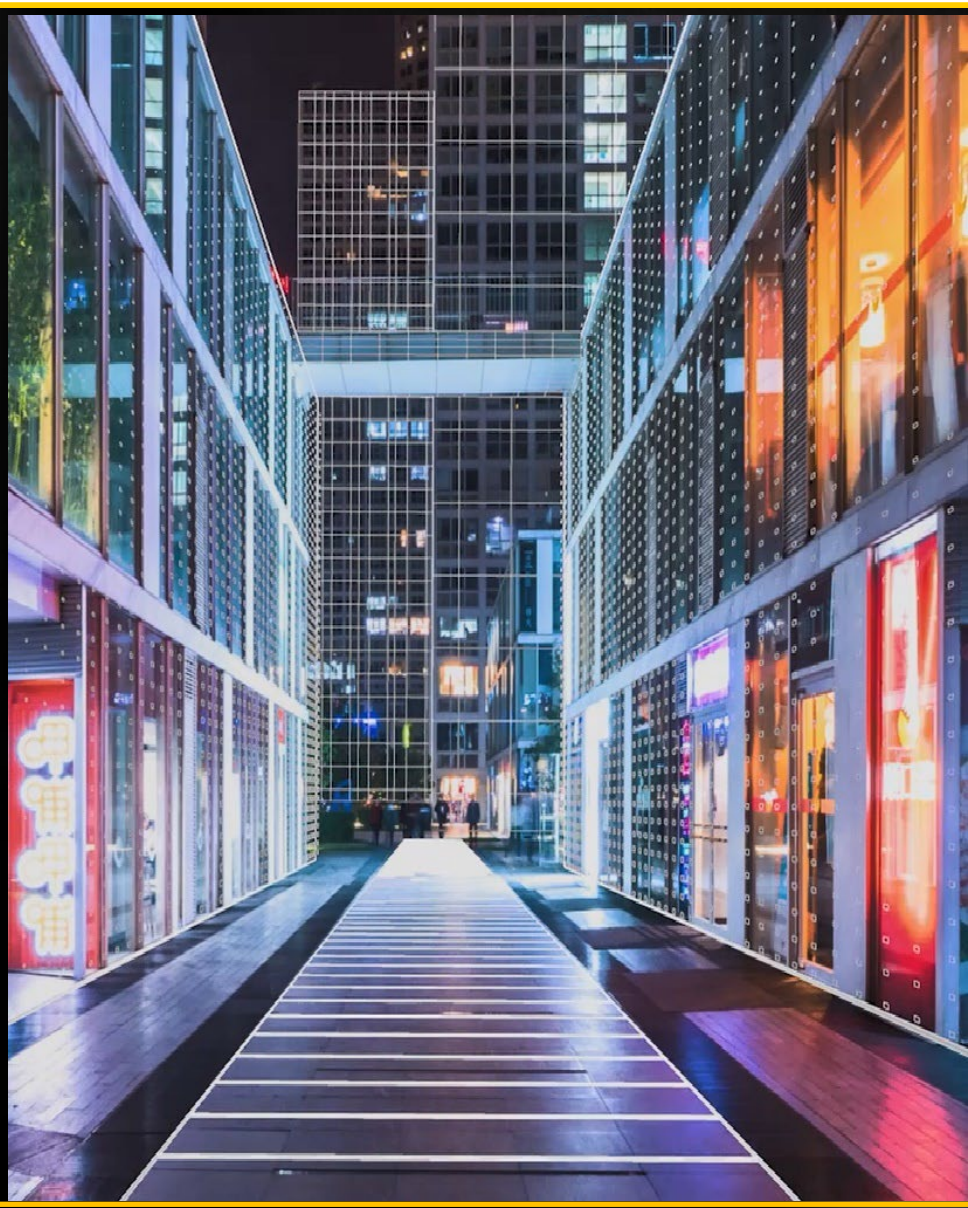
SERVICE

- Customised developments
- Light simulations and certifications
- Complete project handling

LIGHTING SOLUTIONS

GENERATE SUBSTANTIAL VALUE FOR OUR CUSTOMERS

WE THINK LIGHT FOR YOU!



LIGHTING SOLUTIONS

GERMAN 100+ YEARS ENGINEERING

THANK YOU FOR YOUR ATTENTION