



VOSSLOH-SCHWABE
COMPANY PROFILE
FY 2023



WE THINK LIGHT FOR YOU

We create light for you.
We spread light for you.
We feel light for you.
We innovate light for you.
We combine light for you.
We sustain light for you.
We connect light for you.





- LED systems and LED solution
- Lighting control systems
- Traditional lighting components



- All production sites are certified in accordance with ISO 9001 and ISO 14001



- 1919 Company founded



- Logistic centres are located in Ettlingen and Zhuhai



- Sales: EUR 103.6 million turnover in FY 2023



- 3 production locations in Oschatz (Germany), Sarsina (Italy) & Svilajnac (Serbia)



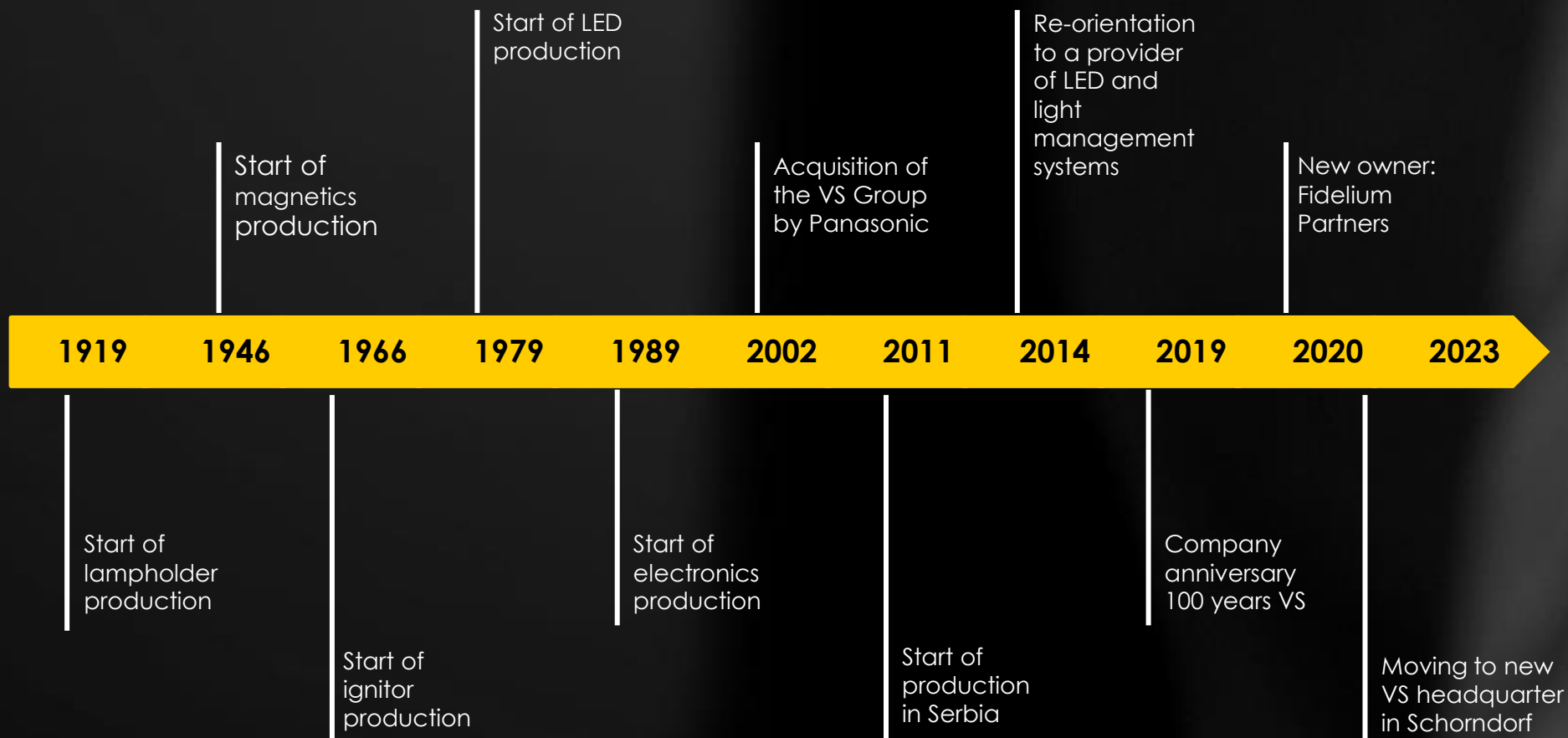
- 775 employees



- Markets represented in 35 countries
- Own locations and distribution partners worldwide

HISTORY

FACTS & FIGURES



CUSTOMER AND MARKETS

FACTS & FIGURES

CUSTOMER BREAKDOWN BY APPLICATIONS FIELDS



**Street and
Architecture**
25%



**Shop and
Residential**
28%



Industry
16%



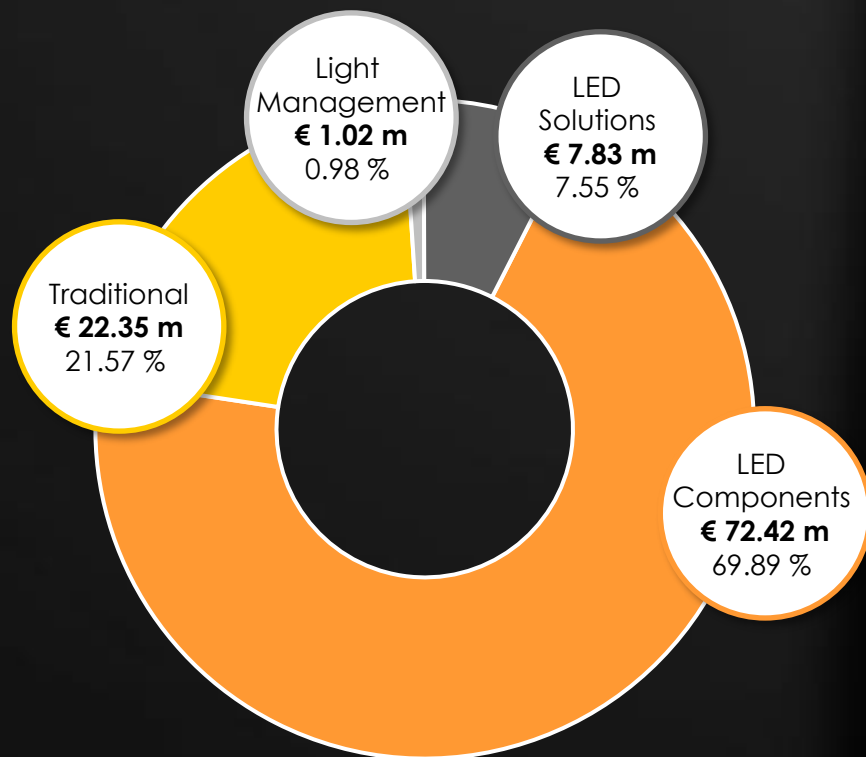
Office
31%

SALES BREAKDOWN FY 2023

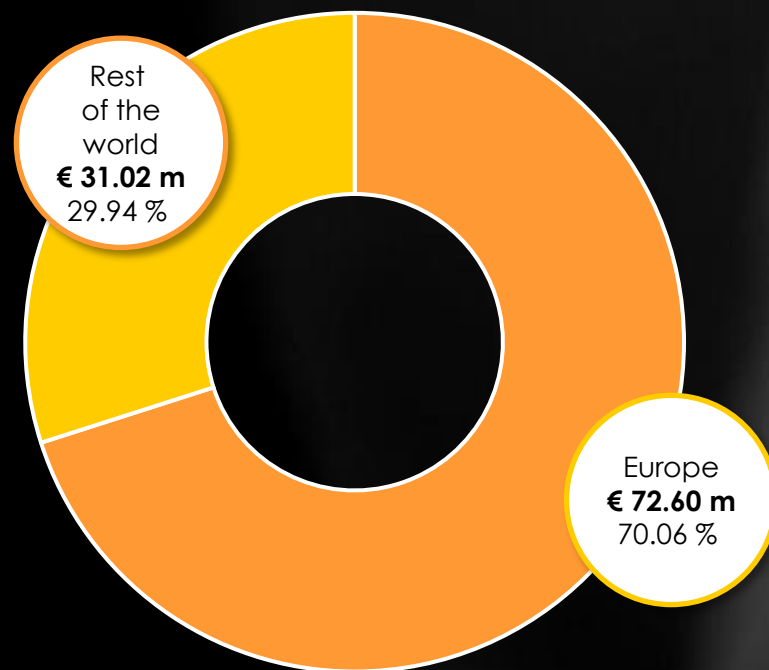
FACTS & FIGURES

SALES: EUR 103.62 MILLION

Product Group



Regions



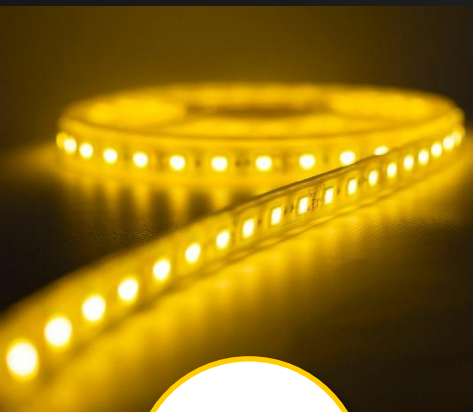
INTERNATIONAL BRANDS

With more than 100 years of experience in the field of lighting technology, we stand for innovation, reliability, quality and best service with two strong brands.



SHIFT TO AN LED SYSTEMS AND SOLUTIONS PROVIDER

- **Growth of the core business by strengthening competitiveness**
- **Expansion and development of new business area**
 - Intelligent lighting systems based on the latest communication technologies
 - Intelligent components
 - Complete lighting solutions for distribution channel



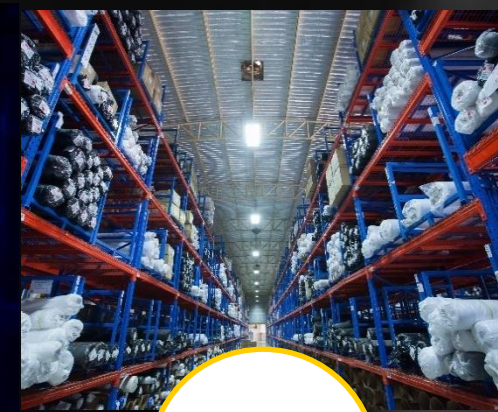
LED
COMPONENTS



LED
SOLUTIONS



LIGHT
MANAGEMENT



TRADITIONAL

LED COMPONENTS

- LED modules
- Drivers
- Optics
- Heat sinks
- Connecting technology
- Single LED components
- LED accessories



LED
COMPONENTS



LED SOLUTIONS

- LED solutions, e.g. for household appliances
- Linear LED solutions
- LED solutions for biological applications



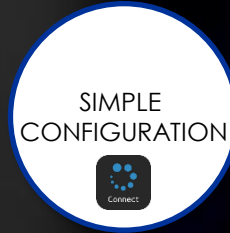
LED
SOLUTIONS



LIGHTING CONTROL SYSTEMS – WIRELESS – INDOOR

BLU2LIGHT

- Blu2Light is the first completely open Bluetooth® system with mesh functionality for the professional lighting market.
- In addition to convenient light control, Blu2Light offers luminaire manufacturers additional IoT benefits with maximum system security.



Blu2Light 

LIGHTING CONTROL SYSTEMS – WIRED –

LiCS INDOOR

- Adjusting light to suit human needs
- Increase of convenience due to automation
- Energy savings and cost reductions
- Reduction of CO2 emissions



SYSTEM NETWORK



CONVENTIONAL COMPONENT SYSTEMS

For Discharge lamps

Ballasts, control gear units, ignitors, power switches, capacitors and lampholders

For Fluorescent lamps

Ballasts, capacitors, lampholders, starter holders, terminal blocks and accessories

For Incandescent

Transformers and lampholders

For Emergency Lighting

Emergency lighting modules, rechargeable batteries and holders



PRODUCT RANGE

SERVICE

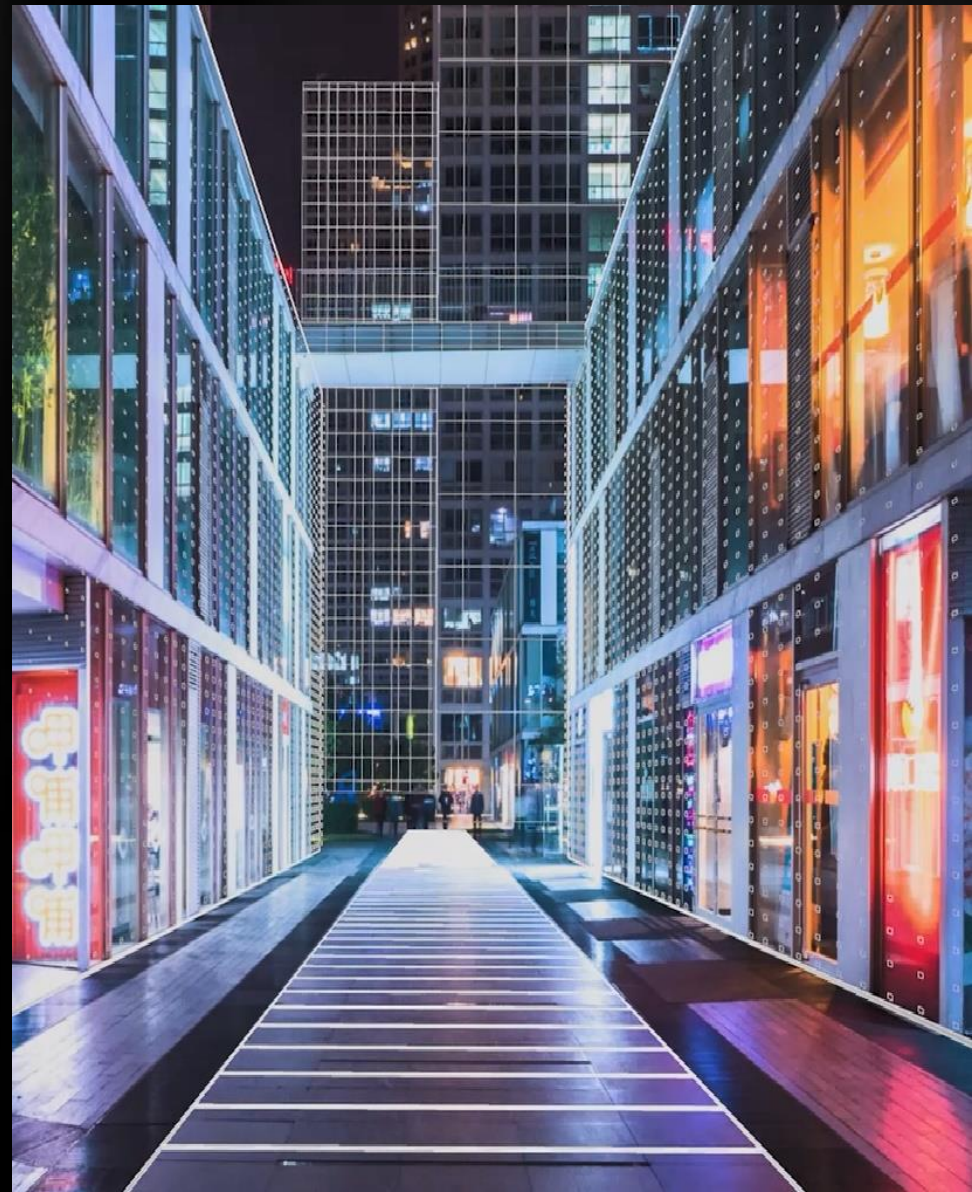
- Customised developments
- Light simulations and certifications
- Complete project handling





**GENERATE SUBSTANTIAL VALUE
FOR OUR CUSTOMERS**

WE THINK LIGHT FOR YOU!





THANK YOU FOR YOUR ATTENTION

